

Type of Opportunity:

- Herbal Medicine
- Health & Wellness Coaching
- Health Promotion
- Nutrition

Company Name: LuckyVitamin

Job Title: Wellness Consultant

Job Type: Full-time

City: Conshohocken

State: PA

Details: LuckyVitamin is currently seeking a nutritionist or an individual with degree/ certification as a dietitian, naturopathic medical doctor, holistic health coach, herbalists, fitness coach or trainer to help launch a new full time sales program. The ideal candidate is currently living a holistic/wellness oriented lifestyle with a drive to sell! We are looking for motivated individuals who eat, sleep and breathe the products found in the natural industry to build customer relationships far beyond that of a general customer service agent.

This position is an in house full time position at our corporate office in Conshohocken. However, there is a possibility for Remote Wellness Consultant.

Job Duties:

1. Make outbound sales calls and create one-one relationship that supports LV customers throughout all functions of site journey. Handle inbound leads as well.
2. Drive sales while improving our customers overall lifetime value.
3. Contribute to content and other site wide cross over features including blog posts, social media, videos, newsletter and email content etc.
4. Provide expert level guidance and knowledge to customers regarding products found on the LuckyVitamin website.
5. Help to brand LuckyVitamin as experts in the natural products industry while creating a personal shopping experience for our customers.
6. Create authentic interactions with individual customers.
7. May require some travel to trade shows as well as continuing education requirements to maintain expert credentials and status. Travel is very minimal and limited.
8. Comply with all laws regarding the calling of customers.

9. Perform other duties assigned by the supervising manager.

Requirements:

1. College Graduate bachelor or master's level or other relevant certifications.

a. Dietitians, Nutritionist, Nutritional Consultants, Naturopathic Doctors, Holistic Health Coaches, Life Coaches, Fitness coaches and trainers, Herbalists

2. Extensive knowledge of brands, ingredients and products contained on Luckyvitamin.com is an absolute must.

3. Previous Sales Experience – 1-3 Years with a strong desire to grow your own book of business is highly desired.

4. At least 2 years of service in your area of expertise or industry is preferred but not a must.

6. Excellent oral, written and interpersonal communication skills.

7. Professional demeanor, dependable and able to maintain confidential information.

8. Strong knowledge of customer care process and techniques.

9. Well organized with strong problem solving skills.

10. Proficient in Word, Excel, Publisher, PowerPoint and Google Docs for presentations and reports.

11. Must be able to work independently and be flexible, detailed and adapt to fast paced environment.

Link to apply is -

[https://app.jobvite.com/j?cj=ogt28fwd&s=Maryland\\_University\\_of\\_Integrative\\_Health](https://app.jobvite.com/j?cj=ogt28fwd&s=Maryland_University_of_Integrative_Health)

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